**Role Description & Person Profile**

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| Job Title | Dairy Economist |
| Reports to | Head Research & Development |
| Business | IFCN |
| Location | Kiel, Germany |
| Direct & Indirect Reports | No |
| Role Overview  Impact Statement | As the Senior Dairy Economist, you will lead research and development efforts in the global dairy farming industry. You will be responsible for creating data products, services, and projects for our clients. |
| Key Responsibilities | * **Leading and executing** internal and external B2B international consulting projects. * Developing new data services for analysing dairy farms **and different farming systems,** with a focus on **sustainability aspects** (including the economic impact of new technologies and policies). * **Collecting and validating data** and developing databases and analytical models. * Analysing dairy farms, **markets, and different farming systems** to create presentations, workshops, and event outputs worldwide. * Communicating and collaborating with research partners and business clients |
| Budget Responsibility | No |
| Key Stakeholders | * Dairy Economist – Data Research Network Manager – Sales Marketing |
| Other Factors  Travel, shift pattern, working hours, Licence type etc. | * International travel required * Full time position (40 hrs/week) * Occasional home office possible (upon request) |

**Person Profile**

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| **Required experience, qualifications, and necessary knowledge** | |
| **Essential** | **Desirable** |
| * A PhD/MSc degree in agriculture/dairy science, agricultural economics, or a related field * Knowledge of global dairy production systems * Proficiency in agricultural economics at both farm and market level * Advanced skills in Microsoft Excel, including working with large data sets * Experience in statistical data analysis and data management * Good command of English * Experience in knowledge transfer: preparing and conducting trainings, webinars, workshops, and presentations at (international) events and for international clients | * Practical experience working on dairy farms (ideally in different countries) * Ability to solve and address complex research questions * Flexibility in working hours and willingness to travel internationally * Assets that would be beneficial include knowledge of the agricultural/dairy market and work experience in a related field * Any other language (e.g. Spanish, French, Chinese) would be an asset |

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| **Key Behaviours** | * Strong analytical and organizational skills * Team player with intercultural competence * Willingness to take over responsibility * Ability to work under time pressure |