

Role Description & Person Profile

Job title:	Senior Poultry Nutritionist
Reports to:	Regional Technical Lead SE Asia - Eric Tan Country Manager - Nguyen Thuong Hien
Location:	HCMC / Hanoi
Direct & Indirect Reports:	
Role Overview	To support ABAV's Technical & Commercial Teams in the technical field; to promote AB Agri as a trusted partner in terms of livestock feed solutions
Key Responsibilities:	<ul style="list-style-type: none"> - Delivering presentations about AB Agri as a company & about AB Agri products to new customers / colleagues & consulting on all product applications. Ability to conduct presentations to customers with support of technical information & product know how. - Share-market information updates with ABAV technical & commercial teams & customers. Keep up to date on poultry industry research / changes in nutritional concepts to improve & then be able to confidently share this knowledge with colleagues & with customers. - Provide a high quality, scientifically based consultation service to ABAVs customers; support product sales through technical service solutions that bring ABAVs customers financial success (both at the feed mill & at the farm level). - In relation to the above, the candidate would be confidently able to <ul style="list-style-type: none"> o Develop nutritional programs for all types of commercial poultry: Essential: (chicken, duck) production (layers, breeders & broiler); determine nutrient requirements based on recognised and accepted poultry industry standards <u>and</u> on farm specific conditions. Implement feeding strategies to help maximize production performance (physical and financial) on customer farms. Desirable: experience with quail, native chicken, goose o Review customer formulations and provide recommendations to meet customer requirements and to answer any issues raised. o Review farm production data & conduct farm audits to identify (& then offer solutions) for any problems seen. <p>In addition, the candidate would be expected to:-</p> <ul style="list-style-type: none"> - Prepare technical information, i.e. papers, presentations & summary articles to aid in the training / up-skilling of both AB Agri employees and customers - as required / deemed appropriate - Present ABAV products & businesses at industry technical seminars / trade shows - Contribute to the business process of generating & evaluating potential new ideas & new products for the markets he / she is involved in, as the company expands its product portfolio

Budget Responsibility:	

Person Profile/Knowledge	
Experience, any formal qualifications and necessary keys areas of knowledge or experience.	
Essential	Desirable
University degree in Animal Science, Animal Nutrition or Veterinary Medicine	Having knowledge with regards to farm management and husbandry
7- 8 years' experience in feed mill or within large scale poultry production with hands on nutrition / formulation responsibilities	Having knowledge of Format and / or BestMix formulation system
3 - 5 years' experience as a technical consultant or nutritional advisor	Having knowledge in Food Safety Management Systems ISO 22000:2018 & HACCP
Fluent in English to be able to speak English <u>well</u> ; ideal if the candidate is fluent in Vietnamese. Non-Vietnamese speakers <u>could</u> still be considered for this role	Doctorate relating to a relevant nutritional or managerial field (in poultry)
Key Behaviours	<ul style="list-style-type: none"> - Understanding of how to balance practical commercial delivery with technical standards to achieve the best long-term outcomes - Strong collaboration and influencing skills - Role model high standards and promotes the reputation of AB Agri VN - Ability to build relationships and provide constructive challenges and support to a team
Other Factors Travel, shift pattern, working hours, Licence type etc.	Willing to travel as required

